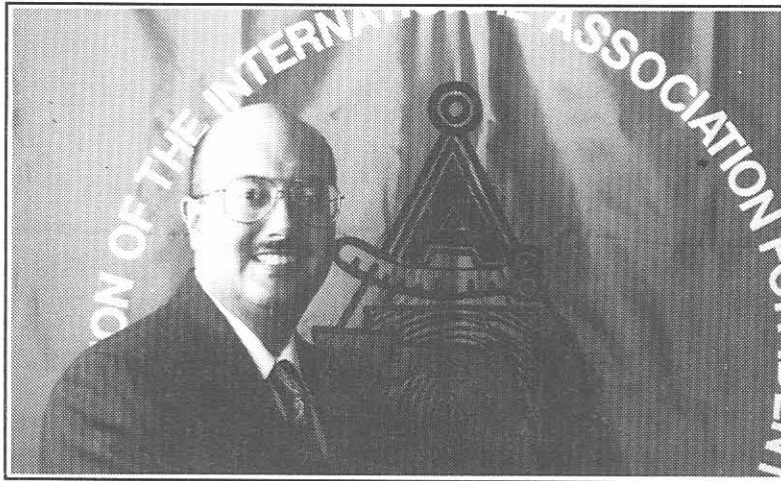


A Message from the President



Fellow Members:

I would like to recognize the following District Directors for holding their District meetings: Edgar Burroughs, Carl Haemmerle, and Vincent Chew. These meetings provide us training and the ability to network with each other. They are essential if we are to grow!

I would like to encourage all of you to become more active in your districts. If any of you are interested in hosting a district meeting please contact your District Director. Additionally, if you have any news, please pass it on to your District Director so they can share it with the Association. Any member wishing to run for office is encouraged to contact Chairman Frank Shonberger at 305-579-6606. Any member wishing a 1997 Committee Appointment should phone First Vice President Debbie Fischer at 407-245-0888.

A special thank you goes out to Patricia Murphy for developing a list of non-members for the Membership Committee. The Membership Committee will be responsible for contacting these individuals for membership in our Association. Our Membership Committee is chaired by our Secretary/Treasurer William McQuay and consists of our ten District Directors.

The Board of Directors have selected the Palm Beach Gardens Marriott for the site for the 1997 conference. The dates will be October 19-23, 1997. The Conference Committee will be as follows:

Glen Calhoun	Seminar Planner
Julie Shoff	Assistant Planner/Registration Coordinator
Jay Mullins	Local Host
Ron Fertgus	Speaker Coordinator
Frank Shonberger	Exhibitor Coordinator

I'd like to remind those of you that will be attending the IAI Conference in Greensboro, NC that we will be holding a caucus. I will post a sign on the bulletin board announcing the date and time.

Sincerely,

Thomas G. Fadul Jr.